



September 17, 2015

Toni Loper
Delaware Public Service Commission
861 Silver Lake Blvd.
Cannon Bldg. Ste 100
Dover, DE 19904

Re: In The Matter of the Application of AMERIGreen Energy, Inc. For A Certificate to Provide Electric Supply Services within the State Of Delaware (Filed August 24, 2015) - PSC Docket No. 15-1291

Dear Ms. Loper,

Below is the additional information requested by The Delaware Public Service Commission to complete AMERIGreen Energy, Inc.'s application to broker electric supply services in the State. This is added as a subsequent filing in DelaFile under Docket No. 15-1291.

Section 2.1.1.1 Authority to do Business in Delaware

- Included in this filing is a copy of our Delaware Business License.

Section 2.1.1.5.3 List of states presently selling electric supply/brokering services and a list of states with pending applications

- New York State currently does not require licensing of Energy Brokers or Aggregators (source: NY DPS.) We spoke with the Public Utilities Regulatory Authority in Connecticut in July 2015, confirming that Electric Brokers currently do not need a license to operate within the State, although Electric Suppliers and Aggregators are regulated by licensing requirements (source: CT PURA.)
- We have an application to broker electricity and natural gas pending in the State of Maryland. The Mail Log Numbers associated with our applications are 172982 & 172984.

Section 2.1.1.5.5 Relevant operational experience

- Included in this filing are the resumes of principal officers/owners Jeff Lyons and Seth Obetz.

Section 2.1.1.6 Verification of Application

- Included in this filing is a signed, sworn verification letter.

Respectfully,

A handwritten signature in black ink, appearing to read "Jon Loercher".

Jon Loercher

1650 Manheim Pike, Suite 201 Lancaster, PA 17601
717-945-1392 · www.amerigreen.com · broker@amerigreen.com

LICENSE NO. 2010102059

STATE OF DELAWARE

VALID

POST CONSPICUOUSLY

DIVISION OF REVENUE

01/01/15 - 12/31/15
NOT TRANSFERABLE

DLN 14 62276 02

BUSINESS CODE
GROUP CODE

368

LICENSED
ACTIVITY

WHOLESALE-PETROLEUM PRODUCTS

DATE ISSUED: 12/01/14

VALIDATED

2015

LICENSE FEE: \$ 75.00

MAILING ADDRESS

BUSINESS LICENSE

BUSINESS LOCATION

INDEPENDENCE BIOFUELS INC
AMERIGREEN
1862 CHARTER LN STE 101
LANCASTER PA 17601-6764



AMERIGREEN
1862 CHARTER LN STE 101
LANCASTER PA 17601-6764

I HEREBY LICENSED TO PRACTICE, CONDUCT OR ENGAGE IN THE OCCUPATION
OR BUSINESS ACTIVITY INDICATED ABOVE IN ACCORDANCE WITH THE LICENSE
APPLICATION DULY FILED PURSUANT TO TITLE 30, DEL CODE

PATRICK T. CARTER

DIRECTOR OF REVENUE

Jeff Lyons

President and CEO
Worley & Obetz, Inc.
PO Box 429
85 White Oak Rd
Manheim, Pennsylvania 17545

Phone: (717)665-6891

E-Mail: jlyons@worleyobetz.com

Executive Management Professional with 20 years of highly successful experience encompassing: Start-up, new business development, project management, growing operations through aggressive marketing, sales and operations management, initiating and developing new systems in financial reporting and accountability aligned with organization vision, systems and resources. *Adept at solving complex operational challenges while possessing a unique ability to build inclusive teams through innovative and collaborative leadership.* Major strengths include:

- High Standard of Ethic & Integrity
- Excellent Interpersonal Skills
- Multiple Project Management
- Negotiating & Sales Skills
- Enabling a Shared Vision
- Business Development
- Forming & Leveraging Strategic Alliances
- Solid Blend of Business & Technical Skills

Education

1984-1986 Business Administration – Temple University

Employment

1999 - President and Chief Executive Officer, Worley and Obetz, Inc.

- Responsible for growth and management of this \$250 million renewable energy distribution company.
- Transitioned Worley and Obetz from a petroleum distributor to one of the leading renewable energy distributors in the country.
- Led growth from \$18 million in sales in 1996 to over \$400 million in 2009
- Managed 12 successful competitor acquisitions

Managed operating cost during intense growth periods. Facilitated this by creating financial responsibility from department managers to front line workers through specific budgets and shared savings.

Co-evolved clearly designed ongoing strategic business plans, enabling management to focus on goals defined by the management team of profit objectives as well as work environment enhancements. Facilitated participation on planning and goal setting as a leaning organization, resulting in inclusive ownership

Negotiated strategic alliance in business development and supply capacity with an internationally held mass retailer in anticipation of the impending hypermarket sector entry into the retail gasoline business. \$12 million first year sales.

Managed 12,000 square foot corporate office expansion successfully meeting \$900,000 budget within 6 months deadline. Designed innovative workspace enabling opportune interaction complimenting purposeful, open communication plan.

Profitably manage \$20 million Risk Management strategy with NYMEX futures and options contracts.

- 1997-1999 Vice-President / General Manager, Worley and Obetz, Inc.
 - 1996-1997 Petroleum Manager, Worley and Obetz, Inc.
 - 1990-1996 Regional Manager, Sico Company
Responsible for total operations and sales for two largest bulk plants.
 - 1987-1990 Petroleum Manger, HM Stauffer, Inc.
Responsible for dispatching and fleet operations.
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R. SETH OBETZ
Phone: 717-665-1402
Email: sobetz@amerigreen.com

Amerigreen, Inc. Vice President

Seth Obetz is a cofounder of Amerigreen, Inc. and was the first in Pennsylvania to open retail biodiesel and ethanol stations, and the second biodiesel pipeline terminal injection blending system in the US. Seth helped to develop the Amerigreen brand which today comprises over 60 distributors and Amerigreen branded gas stations in the Northeast and Mid Atlantic who sell biofuels blended with gasoline, diesel fuel and heating oil refined from North American crude oil. Amerigreen also has a line of biodegradable and re-refined lubricants. Through their distributor network, Amerigreen provides domestic and renewable fuels to thousands of customers who are truly helping to attain our national goal of energy independence. You can learn more about this revolutionary program at OurSoilOurOil.com.

Worley & Obetz, Inc. Vice Chairman

Seth is also a family stockholder in Worley & Obetz, Inc., a transportation and heating fuels and energy distributor to retail and commercial customers in Central Pennsylvania. Seth was instrumental in helping Worley & Obetz to become one of the first companies to market deregulated electricity in 1999. Worley & Obetz, Inc. has consistently been among the largest and fastest growing companies in Central Pennsylvania.

Andersen Business Consulting Manager

Previously Seth served as a Manager with Andersen Business Consulting

Education and Service

- B.A. in Sociology and Business Administration from Western Maryland College
- Master's Degree in Organization Development from Temple University
- Certificate from the MIT Advanced Studies Program in Systems Dynamics

Seth supports his community through involvement with many civic organizations and board positions including:

- The Governor's Renewable Energy Council
 - Lancaster Chamber of Industry Energy Task Force
 - Keystone Innovation Zone
 - Various regional and national industry trade associations.
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FORM OF VERIFICATION


COMMONWEALTH OF Pennsylvania)

) SS


COUNTY OF Lancaster)

On this 17th day of September, 2015, personally came before me, the subscriber, a Notary Public in and for the state and county aforesaid, Jon Loercher as the CEO of Electricity & Natural Gas of AMERIGreen Energy, Inc., known to me personally to be such or having presented to me satisfactory evidence of identity, and acknowledged this document to be his act and deed and the act and deed of such corporation, that the signature of such individual is in his own proper handwriting, and that the facts set forth in this application are true and correct to the best of his knowledge, information, and belief.

The signor understands that the making of false statement(s) herein may be grounds for denying the application, petition, or other filing or, if later discovered, for revoking any authority or certification granted pursuant to the application, petition, or other filing. This application, petition, or other filing is subject to all applicable sections of the Delaware Code as may be amended from time to time relating to perjury, swearing falsely, or making false written statements.


Signature of individual
Printed Name: Jonathan E. Loercher

SIGNED AND SWORN (OR AFFIRMED) before me on this 17th day of September, 2015, by Jon Loercher.


Signature of Pennsylvania Notarial Officer

SEAL

Notary Public
Title (e.g., Notary Public)

My Commission Expires:
8/27, 2017

